



EAAP communication 2010 Role of equids in socio economy and on human wellbeing

Mismatch between breeding elite sport horses and rider amateurs expectations in France

Christèle Couzy, French Livestock Institute, Lyon





A paradox...

Number of riders



+30% « licenced » about 1.5 million of riders

Satisfaction of breeders



frustrations...





A 2 year-research

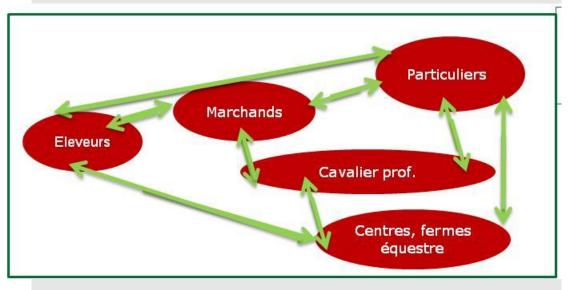
French National Studs

Objectives :

- The riding horse market ?
- Ways of improving equine industry



A double approach



Classical economic :

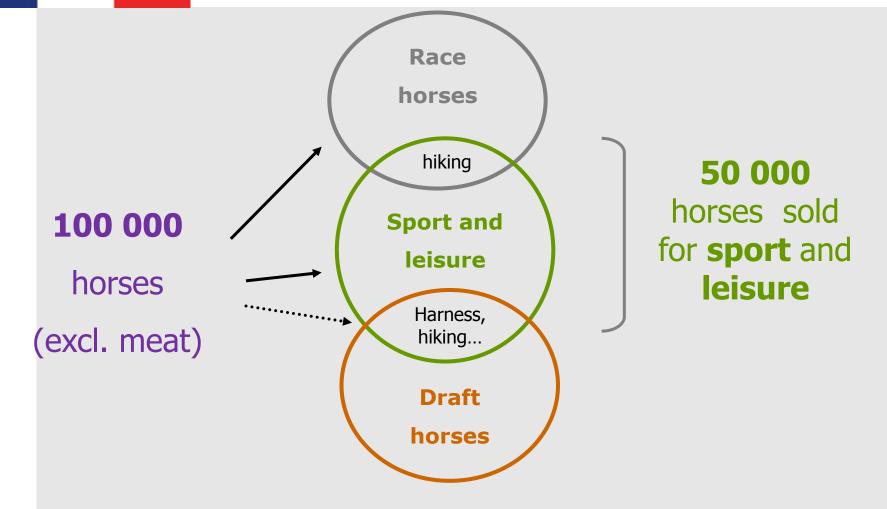
- prices,
- flood,
- products...

Sociological : +/- 100 participants' opinion

1- the market of riding horses2- factors of explanation

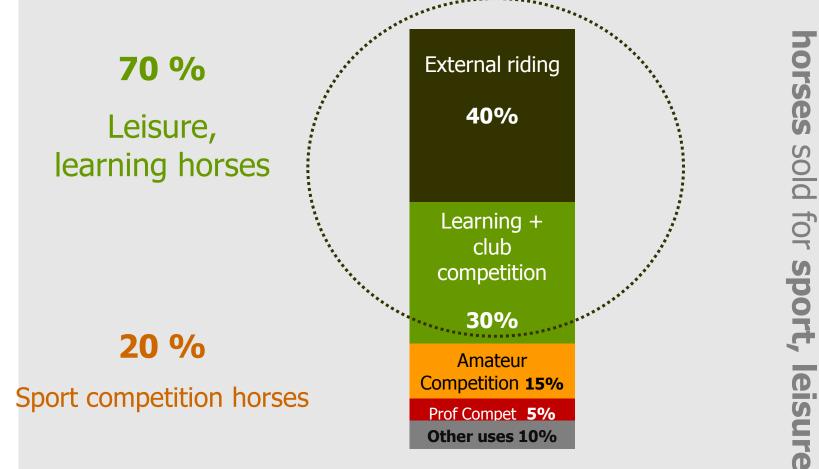


1-1 The market : how many horses?





1-2 The market : what to do ?



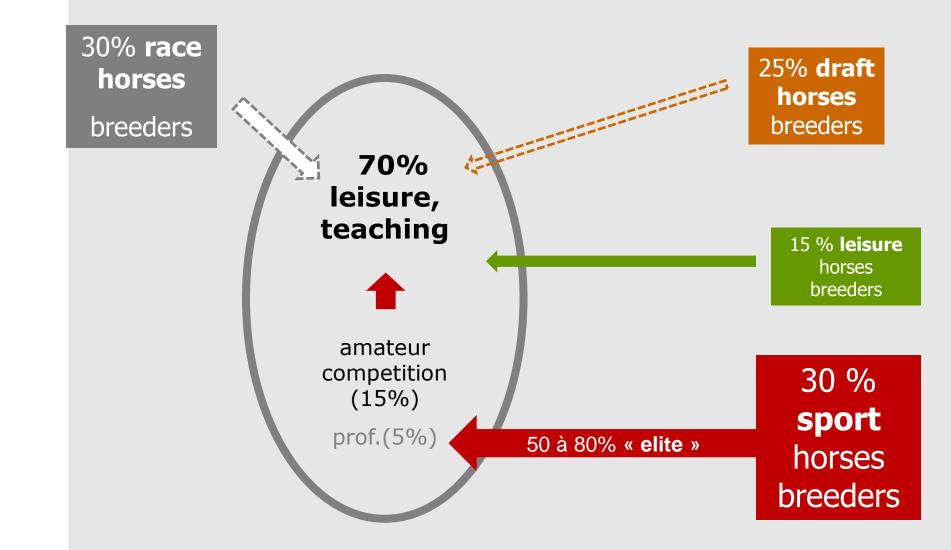


1-3 The market : which prices ?

80%		
External riding 2000 €		
Teaching 2500 €	15%	5%
Club competition 3700 €	Amateur competition	
Other uses : therapy, "garden" 800 - 2000 €	7000 €	professional Competition 12 000 €



1-4 The market : horses produced ?





1-5 A gap between selling and buying...

Produces expensive elite horses (> 6 000 €)

Uses leisure and riding school horses (<3 700 €)





2-1 factors of explanation

- Historical
- Cultural
- Psychological
- Economical reasons...



2-2 The « good » horse

Producing elite jumping horse...

• skills

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- infrastructures
- high level, expensive genetic selection
- middle/long term profit expectations



2-3 elitisism's « vicious circle »





2-4 Many frustations...

If the breeder :

- doesn't succeed
- does succeed...



Conclusion

Breeders : profit or pleasure ? Buyers : less frustration... but imports