

Profitable Dairy Cow Traits for Future Production Circumstances

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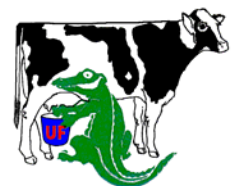


Florida

2006



- 18 million people
- 152,000 km² (20% area of Turkey)
- Major industries: tourism, agriculture
- 131,000 dairy cows
- 170 dairy farms (771 dairy cows / farm)
- 19th in USA based on total milk production
- 90% of milk used for fluid consumption



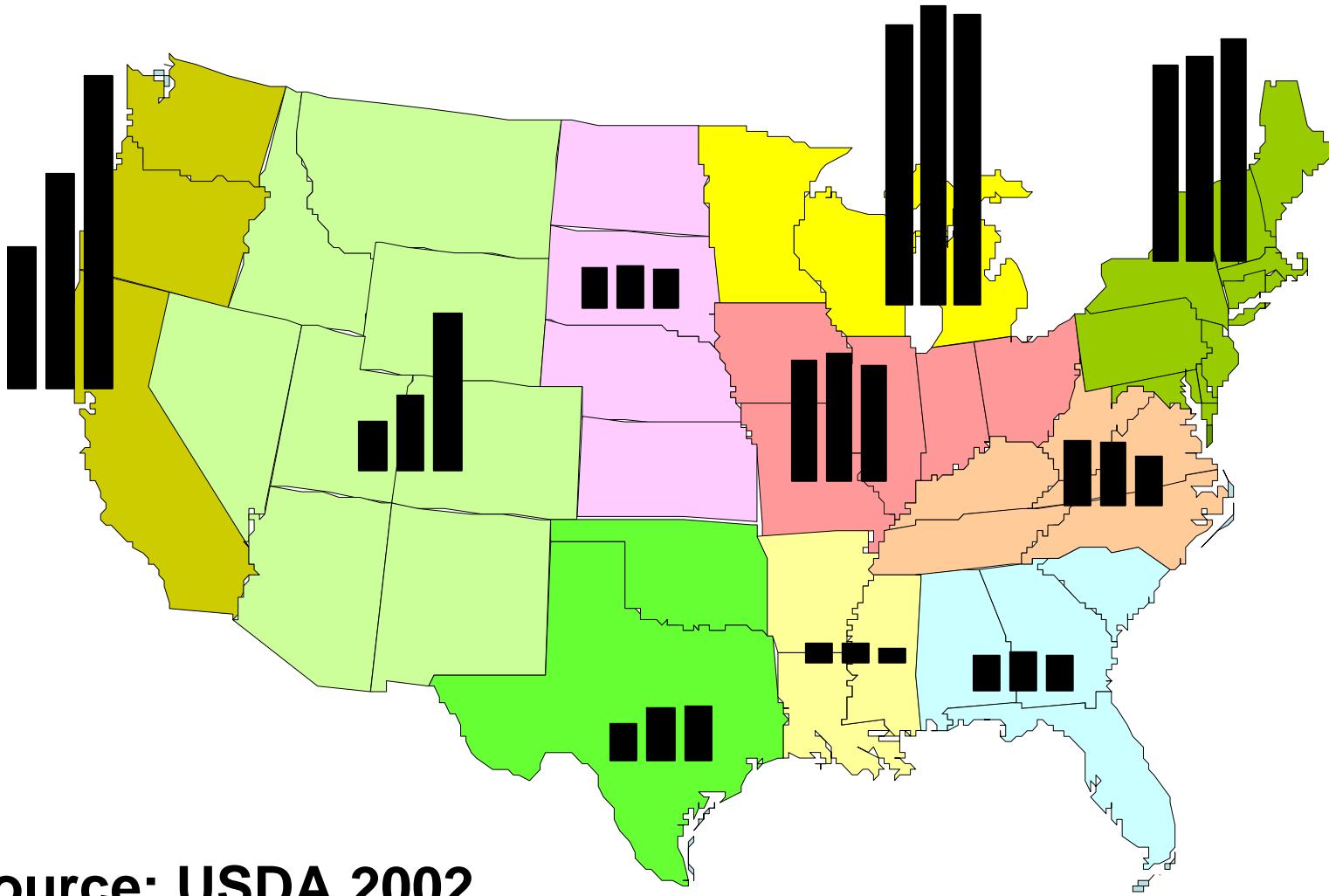
Outline

- American dairy production systems
- Economic values of dairy cow traits
 - Milk
 - Productive life
 - Reproduction
 - Other traits
- Summary



Milk Production

1980, 1990, 2000



Source: USDA 2002







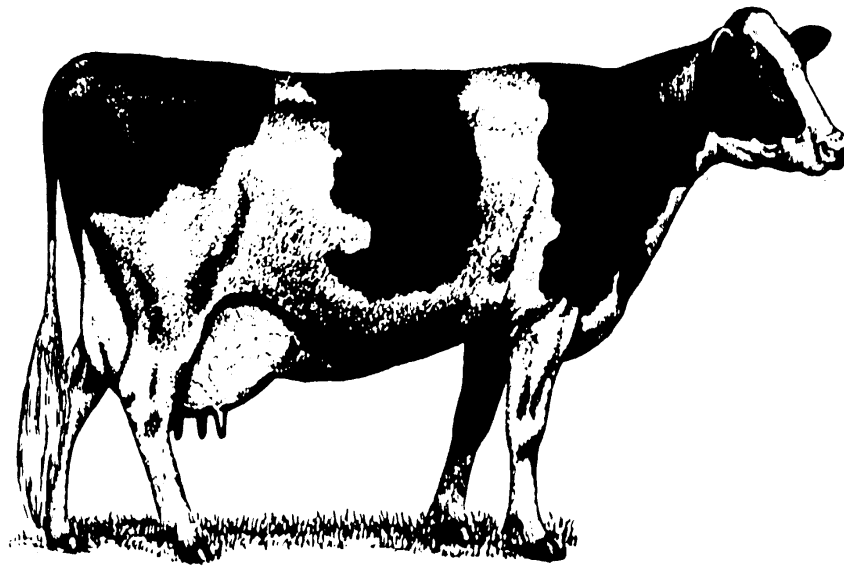
Trends in American Dairy Farming

- Increasing herd sizes
 - 100s to 10,000s of cows
 - Dairy farming is a business
- Away from population centers
 - Lower real estate prices
 - Less environmental pressure
 - Availability of quality, cheap forages
- Specialized
 - Milking cows (may be raise heifers, crops)
- Management
 - Hired labor (mostly Hispanic)
 - High energy total-mixed rations
 - Freestalls, dry lots, some pasture



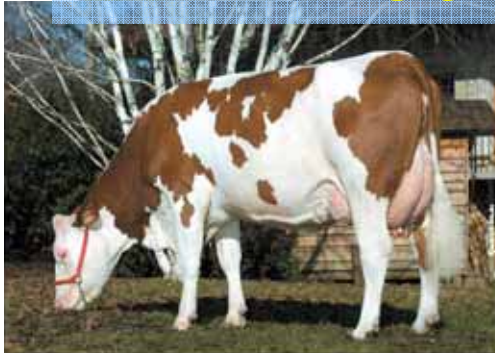
Which Cow Serves These Farmers Best?

- Dairy producers want a cow with high production during a long, trouble-free life





Not all dairy cows are alike



Sources: H.D. Normand, L.B. Hansen, Google

Net Merit as a Measure of Lifetime Profit

USDA August 2006 revision

- Selection index is a combination of predicted transmitting abilities (PTAs) and their economic values
- Best known selection index in US is Net Merit (NM\$)
 - *Goal: breed the most economical cow*
- Calculated by USDA for bulls and cows, 4x per year
- Traits in NM\$ index (2006):

- | | |
|-----------------------|----------------------------|
| 1) Protein | 6) Udder |
| 2) Fat | 7) Feed and legs |
| 3) Milk (volume) | 8) Body size |
| 4) Productive life | 9) Daughter pregnancy rate |
| 5) Somatic cell score | 10) Calving ability index |

Net Merit Economic Values (2006)

Lifetime values

Trait	Units	Standard deviation (SD)	Value (\$/PTA unit)	Relative value (%)
Protein	Pounds/305d	22	3.55	23
Fat	Pounds/305d	30	2.70	23
Milk (volume)	Pounds/305d	780	0	0
Productive life	Months	2.1	29	17
Somatic cell score	Log	0.20	-150	-9
Udder	Composite	0.78	28	6
Feet and legs	Composite	0.88	13	3
Body size	Composite	0.94	-14	-4
Daughter pregnancy rate	Percent	1.4	21	9
Calving ability	Dollars	20	1	6
				100

$$\text{Relative value} = \text{SD} \times \text{Value}(\$/\text{PTA unit}) / \sum \{\text{SD} \times \text{Value}(\$/\text{PTA unit})\}$$

Relative Economic Values for Selected US Selection Indexes

	Selection index	MF\$	MFP\$	NM\$	NM\$	NM\$	NM\$
Trait	Year introduced	1971	1976	1994	2000	2003	2006
Milk		52	27	6	5	0	0
Fat		48	46	25	21	22	23
Protein			27	43	36	33	23
Productive life				20	14	11	17
Somatic cell score				-6	-9	-9	-9
Daughter pregnancy rate						7	9
Service sire calving ease						-2	
Daughter calving ease						-2	
Calving ability							6
Udder					7	7	6
Feet and legs					4	4	3
Body size					-4	-3	-4

US Milk Pricing

- Net Merit assumes farmers receive \$1.50 per pound of fat, \$1.95 per pound of protein, and \$0.016 per pound of milk volume.
- But real milk pricing in the US depends on the market:
 - Wisconsin: cheese production (protein)
 - Florida: fluid milk consumption (volume, fat)
- USDA calculates 3 merit indices
 - Farmers should select bulls and cows based on their market

Index	Fat / lbs	Protein / lbs	Volume / lbs
Net Merit \$	\$1.50	\$1.95	\$0.016
Cheese Merit \$	\$1.50	\$2.80	-\$0.010
Fluid Merit \$	\$1.50	\$0.57	\$0.057

Milk Quota

- Milk quota = output limitation at the farm level

Limitation	Value of Trait (Dfl/unit/cow/year)			
	Volume	Fat	Protein	Beef
Without quota	-0.13	7.97	11.27	-0.92
Quota	-0.33	7.75	11.04	-0.92
Change in value	-154%	-3%	-2%	0%

- Best cow produces fat + protein, but no volume

Somatic Cell Count (SCC)

- Measure of mastitis
 - Legal maximum
 - US: 750,000 cells/ml
 - EU: 400,000 cells/ml
 - Value of lowering SCC:
 - Reduces labor, discarded milk, antibiotics, other health cost associated with mastitis (Net Merit \$: 28% of value of SCC)
 - Most US markets have bonus for lower SCC (NM\$: 72% of value)
 - Florida: no bonus/penalty < 750,000 SCC (fluid milk market)
- ➡ Value of reducing SCC in milk depends on milk pricing



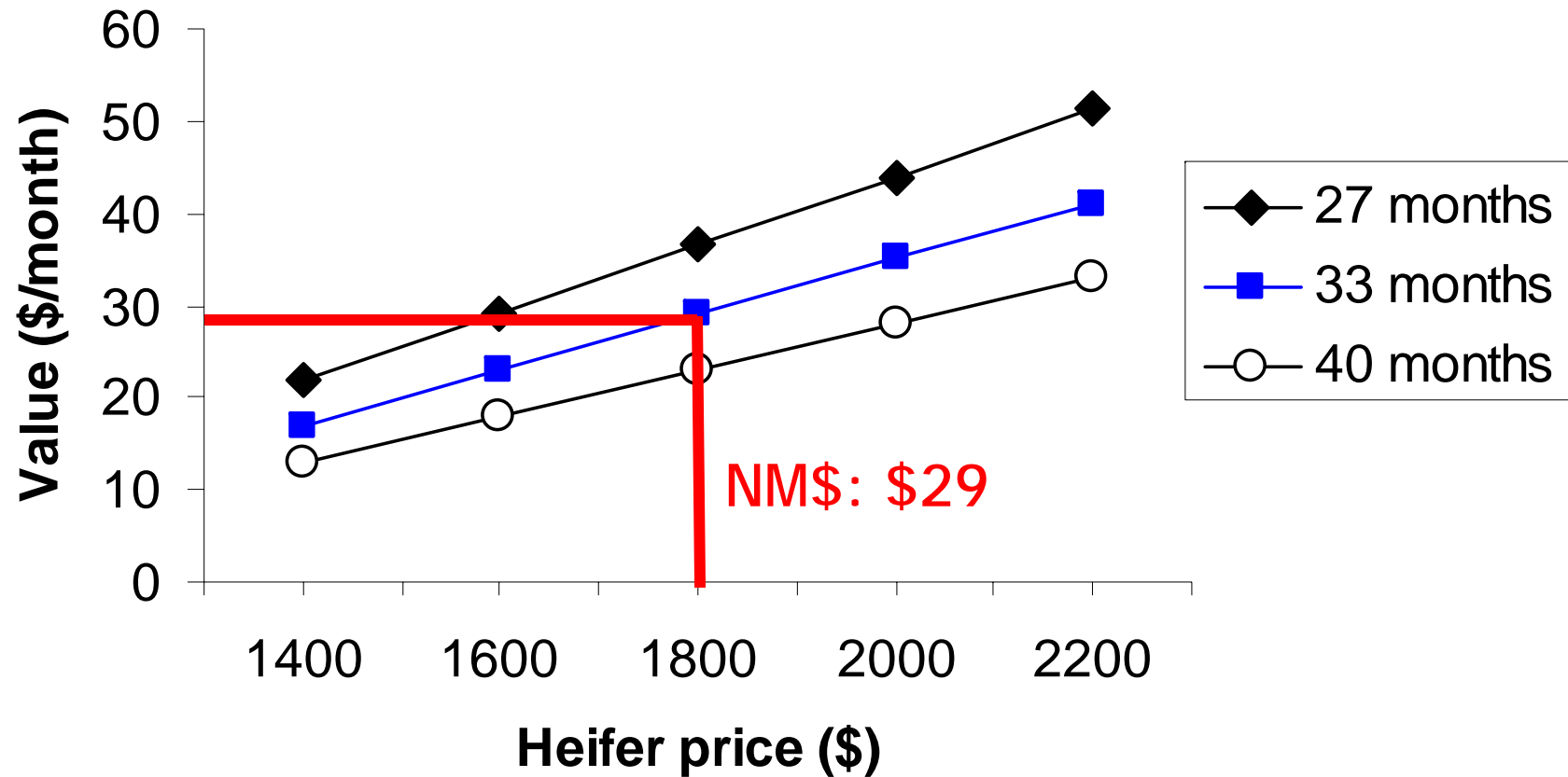
Productive Life

- Productive life = time cows spend in the milking herd before removal by culling or death.
 - Synonyms: longevity, herd life
 - US \approx 33 months (2.8 years)
- Value productive life (in months):

$$\text{Net Merit \$ value} \approx \frac{\text{Heifer price} - \text{cull price}}{\text{Productive life (in months)}}$$

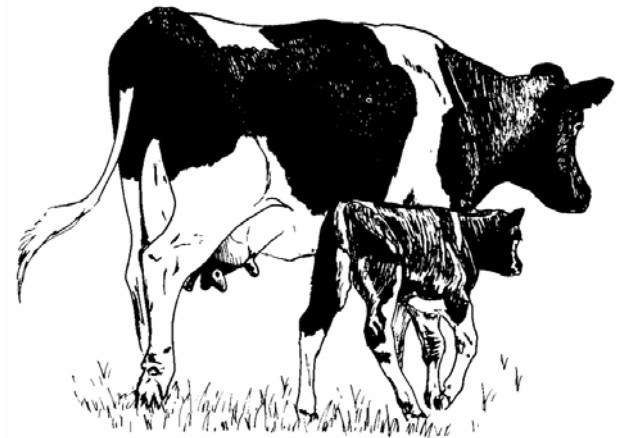
- NM\$ 2006: heifer price = \$1800, cull price = \$678
 - \$29 (NM\$ 2006), \$26 (NM\$ 2003), \$28 (NM\$ 2000)
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Value of Productive Life



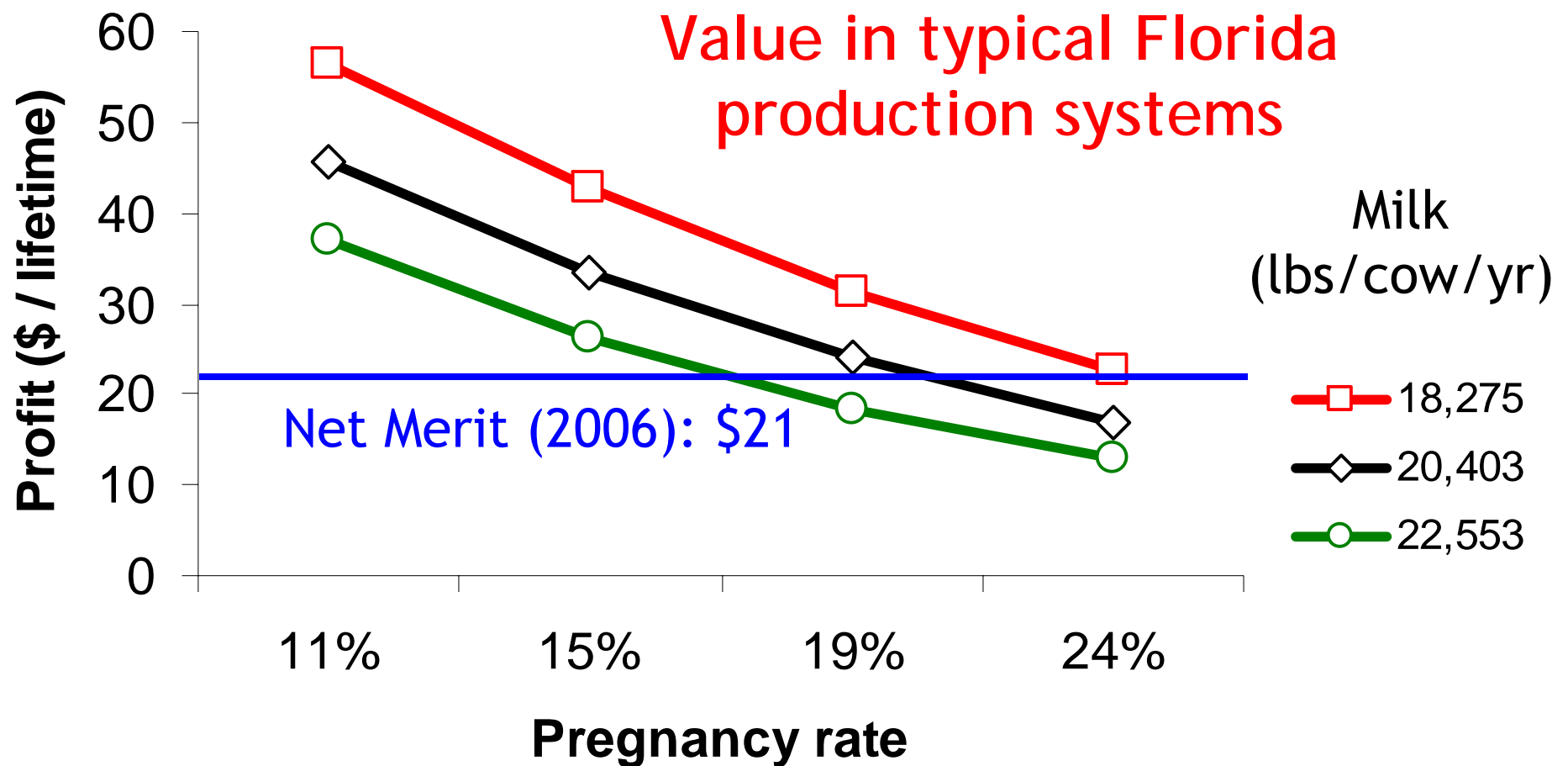
Daughter Pregnancy Rate

- Daughter Pregnancy Rate (DPR) is defined as the percentage of nonpregnant cows that become pregnant during each 21-day period.
 - Key measure of reproductive efficiency in US.
 - Pregnancy rate on US farms \approx 12% to 25%.
 - Each increase of 1 DPR equals a decrease of 4 days in days not pregnant (days open).



Value of Pregnancy Rate

1 percentage point change



Value of Reproduction in Seasonal Pasture-based Systems

- Fertility more important
 - Less opportunity to get cows pregnant
- 1% increase in fertility in Australia (InCalf):
 - Year-round calving herds: \$2.05
 - Seasonal calving herds: \$5.90
- *Compared to US Holsteins*, New Zealand Holstein-Friesians had better fertility, lower body weight, less milk volume, less protein yield, higher fat% and protein%, and better survival
(Harris and Kolver, 2001)



Udder Conformation

- Net Merit \$ udder composite = f (fore udder, rear udder height, rear udder width, udder cleft, udder depth, teat placement, teat length)
- Udder conformation more important in Voluntary milking systems (robot)



Body Size

- Net Merit \$ body size = $f(\text{stature, strength, body depth, rump width})$
- Smaller cows preferred:
 - More feed efficient (less maintenance)
 - Improved fertility, productive life, calving ability



Feet and Legs

- Net Merit \$ feet/legs composite = $f(\text{rear legs side view, rear legs rear view, foot angle, feed and legs score})$
- Feet/leg conformation more important when parlor capacity is limited
 - Parlors used 24/7, slow cows reduce milk/parlor stall/hour

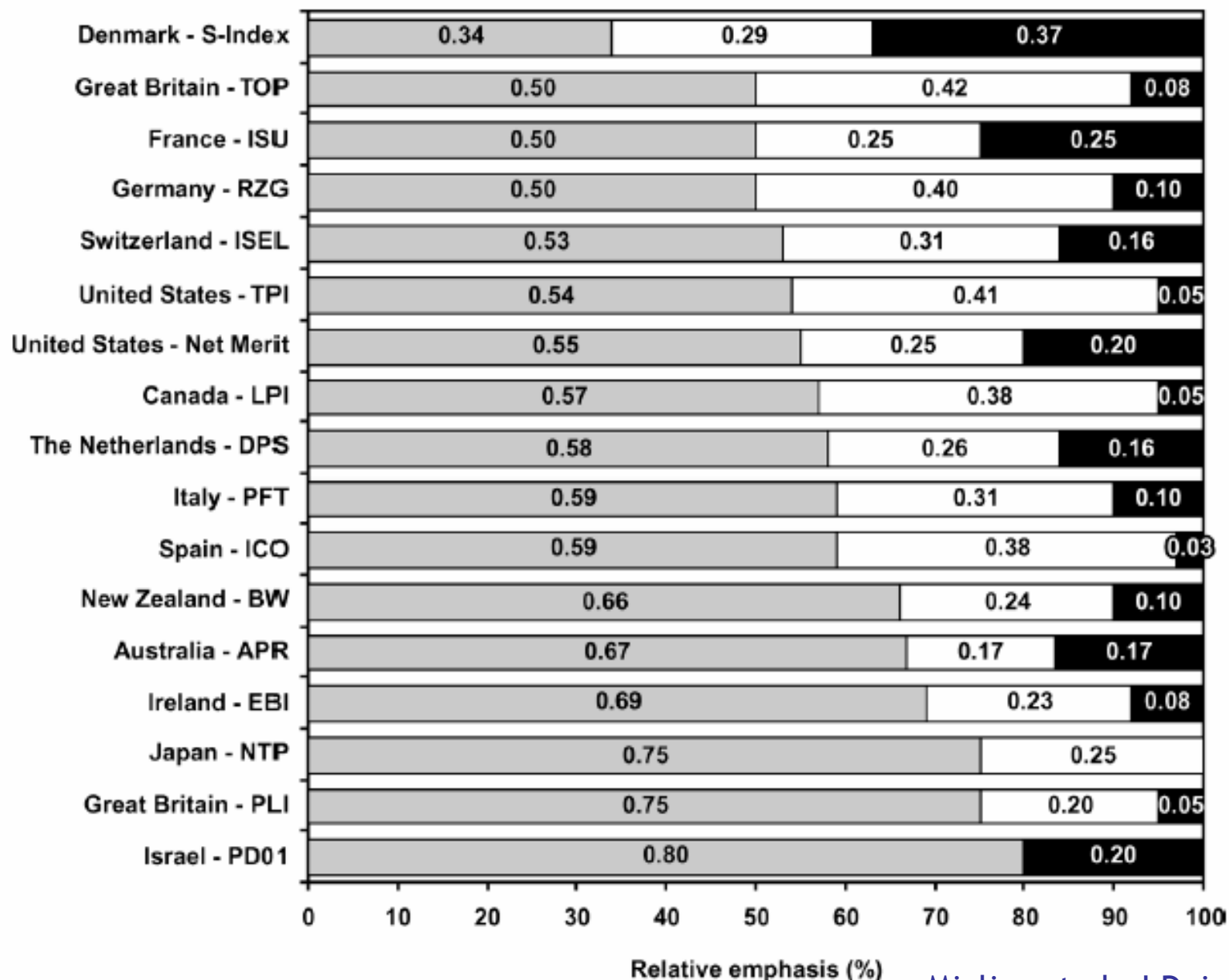


Some Other Traits of Economic Importance

- Calving Ease and Stillbirth
 - Included in Net Merit (2006)
- Feed efficiency
 - More important when forage availability is limited
 - Reduce excretion of N, P, K, CH₄?
- Metabolic disease resistance
 - Limited availability of health data in the US
- Heat resistance
 - Heat tolerance breeding value
 - Slick hair gene



Relative Emphasis in Selection Indices (2003)



Production

Productive life

Reproduction

Crossbreeding?



Normande x Holstein



Swedish Red x Holstein



Montbeliarde x Holstein



Swedish Red x
(Holstein x Jersey)

Pictures: L. B. Hansen, University of Minnesota

Summary

- Economic values of changes in dairy cattle traits differ greatly among farms.
 - Prices
 - Environmental conditions
 - Facilities/equipment
 - Customized (selection) indices allow for modification of economic values for specific farm conditions. Cows that score high on such indices would serve that farmer best.
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Thank you



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